The Shocking Truth About Late Payments: How Freelancers Can Avoid Late Payment by Clients

Kathy Castro

Over the past 3 years of doing freelancing myself, I've personally experienced different kinds of clients. And over these years, I found some effective ways on how to lessen situations of late payments by my clients.

My goal in this resource is to be able to share with you the reasons why clients are paying freelancers late and effective ways on how to avoid them.

– Kathy Castro

☐ Freelancers may not have a formal agreement or contract in place with their clients that specifies payment terms and deadlines, making it difficult to hold clients accountable for paying on time.

☐ Clients may underestimate the time and effort required to complete a project, leading to delays in payment as they wait for the freelancer to finish the work.

☐ Some clients may not prioritize paying their freelancers on time, especially if they have other financial obligations to manage.

☐ Clients may encounter financial difficulties or cash flow issues, which can delay payments to freelancers.

☐ Payment processing can take longer for freelancers, as they often have to invoice clients and wait for payment to be processed.

☐ Freelancers may not have a system in place for following up with clients to ensure timely payment, which can lead to payment delays or disputes.

☐ Late payments can also result from clients requesting additional work or changes to the original project scope without adjusting the payment schedule accordingly.

- [ ] Send invoices promptly after completing the work.

- [ ] Use a project management tool to track your time and send invoices.

- [ ] Request a deposit or upfront payment before starting the project.

- [ ] Offer discounts for clients who pay on time or in advance.

- [ ] Include a late fee in your contract for payments that are past due. (use with caution!)

- [ ] Accept payment through multiple payment methods.

- [ ] Set clear payment terms and deadlines in your contract.

- [ ] Consider using escrow services for larger projects.

- [ ] Set up automated payment reminders to clients.

- [ ] Use a payment platform that offers dispute resolution services.

☐ Use a payment platform that offers dispute resolution services.

☐ Consider using a freelance marketplace that provides payment protection for freelancers.

☐ Set a minimum payment threshold and only work with clients who agree to it.

☐ Use a lawyer to review your contract and ensure payment terms are legally binding.

☐ Consider offering a discount for clients who pay in full upfront.

☐ Set expectations upfront for how long the payment process will take.

☐ Keep track of all communication with clients regarding payment.

☐ Follow up with clients regularly to ensure payments are on track.

☐ Provide clients with progress reports to keep them engaged and informed.

Kathy Castro

Want to get paid fast by clients?

A mobile app called Beppo is helping freelancers like you get paid fast by clients, in a secure way. Set up recurring invoices and automated reminders so your clients are reminded of their open invoices with you. Receive client payments almost instantly too!

Let me try this for FREE!